

BIOGRAPHICAL SUMMARY
for
MICHAEL LEONETTI



An accomplished Pharmaceutical Executive with 20 years of successful experience in a variety of key leadership capacities demonstrating diverse leadership skills to develop highly visible Health Care alliances resulting in multi billion dollar partnerships. As a long time employee with Boehringer Ingelheim, Mike has led multiple commercial functions including: Health Care Partnerships, Government Affairs, and the Managed Care/Trade Relations Team. In these positions, Mike has focused on building alliances and strategic partnerships which have helped Boehringer Ingelheim grow to a top 15 worldwide, pharmaceutical manufacturer. During his tenure in these positions, BI has enjoyed success ranking it among the fastest growing US pharmaceutical manufacturers. In his current position as Head, Health Care Partnerships, Mike leads a dedicated team of Alliance management directors who work with key partners such as Abbott Labs, Astellas, Eli Lilly, Pfizer and other key pharmaceutical and patient focused partners.

Mike has managed to blend process engineering, strategic consulting and commercial leadership skills into an ideal perspective suited toward managing major pharmaceutical alliances. Mike's education includes a Master's degree earned in Labor and Industrial Relations Law and an undergraduate (BBA) in Marketing.

In early 2006, Mike was elected to a three-year term as Chairman of ASAP's Global Board of Directors and currently Chair's ASAP's BioPharm Council.

He is also Board member of (NEHI) New England Health Institute and maintains an active involvement in a variety of volunteer based organizations.