

Jack W. Pearson, MBA

Vice President and Global Head of Alliance Management, Novaquest

Jack W. Pearson, MBA, is Vice President and Global Head of Alliance Management for NovaQuest, the investment arm of Quintiles. As the division's Global Head, Mr. Pearson has



allowed for the development and leadership of NovaQuest's alliance management group. Chief among his responsibilities is to direct an executive team organized to oversee the principal-based relationships that are established within Quintiles strategic partnerships. He brings to his position more than 20 years of sales and marketing experience in the health-care field. Mr. Pearson also serves on the board of Cenduit, an organization supplying IRT services to the pharmaceutical and biotech markets.

Mr. Pearson held various positions in sales, sales management, product management and new market development for GlaxoSmithKline. In his more than 15 years with Glaxo, he gained extensive experience in the management of products, services and personnel in the pharmaceuticals industry. Before joining Quintiles in 2001, Mr. Pearson helped launch a bio-informatics organization, serving as Vice President of its sales and marketing division.

Educated in the United States at the University of Indiana, Mr. Pearson acquired dual bachelor's degrees in chemistry and biology, with a significant emphasis in psychology. Later, he earned an MBA from National University.